

UNITED STATES DEPARTMENT OF JUSTICE
WASHINGTON, D.C. 20530

SUPPLEMENTAL STATEMENT

Pursuant to Section 2 of the Foreign Agents
Registration Act of 1938, as Amended

For Six Months Period Ending OCT 1 1968
(Insert date)

Name of Registrant

Registration No. 401

CORPORACION DE FOMENTO DE LA PRODUCCION DE CHILE
Business Address of Registrant

80 Pine Street, New York, N. Y. 10005

I - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in Item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name	Position	Date Connection Ended
Enrique Vial		
162 Murray Ave., Larchmont, N. Y.	- Managing Director	3.15.68
Angel Meschi		
8 Larchmont Ave. Larchmont, N. Y.	- Deputy Director	9.27.68
Carlos Alonso		
7 Parkway, Larchmont, N. Y.	- Assistant Director	7.6.68

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?

Yes ☒ No ☐

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
Luis Velasco	31 Elm Ave., Larchmont, NY	Chilean	Managing Director	8. 5. 68
Jaime Donoso	8 Larchmont, Larchmont, NY	Chilean	Deputy Director	9. 23. 68
Edgar Mahn	7 Parkway, Larchmont, NY	Chilean	Assistant Director	7. 7. 68

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
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7. During this 6 month reporting period have any persons been hired as employees or retained in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity?

Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Position or connection	Date connection began
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II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal¹ ended during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. List all of your other foreign principals.¹

CORPORACION DE FOMENTO DE LA PRODUCCION DE CHILE

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Head Office, as in Item 10 above. Please refer to attached memorandum describing activities of Fomento.

¹ The term "foreign principal" includes an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual.

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?

Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☐ No ☒

If yes, describe fully.

² The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

Have you received from any foreign principal named in Items 8, 9 and 10 of this statement any contributions, income or money either as compensation or otherwise during this 6 month reporting period?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

Date	From Whom	Purpose	Amount
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Funds are received from time to time to cover servicing of notes issued under credits granted; payments for purchases not financed under such credits; New York Office expenses, including salaries, rent, telephone, stationery, etc.

Total

14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received for whatever purpose any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal	Date Received	Description of thing of value	Purpose
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³ A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you for whatever purpose disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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All expenditures made in the United States are solely of a commercial and financial nature in connection with purchases of machinery, equipment and materials; payment for engineering services, salaries of office personnel, etc., as per attached copy of Trial Balance.

Total

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you for whatever purpose disposed of any thing of value⁴ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☐

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V - POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. Have your activities on behalf of any foreign principal during this 6 month reporting period included the preparation or dissemination of political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁴ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?

Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. Did your activities in preparing or disseminating political propaganda during this 6 month reporting period include the use of any of the following:

☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches
☐ Other (specify) _____

20. Did you disseminate political propaganda during this 6 month reporting period among any of the following groups:

☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) _____

21. What language was used in this political propaganda:

☐ English ☐ Other (specify) _____

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated during this 6 month reporting period?

Yes ☐ No ☐ -----

23. Did you label each item of political propaganda disseminated with the statement required by Section 4(b) of the Act? Yes ☐ No ☐ -----

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of political propaganda material disseminated as required by Rule 401 under the Act?

Yes ☐ No ☐ -----

VI - EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁵ Yes ☐ No ☐

Exhibit B⁶ Yes ☐ No ☐ -----

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁵ The Exhibit A, which is filed on Form DJ-306, sets forth the information required to be disclosed concerning each foreign principal.

⁶ The Exhibit B, which is filed on Form DJ-304, sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁷, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

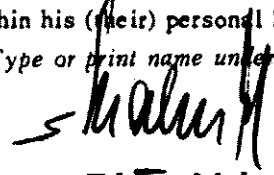
Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)


Edgar Mahn

Subscribed and sworn to before me at 80 Pine Street, N. Y., N. Y. 10005

this 2nd day of October, 1968


Joseph G. Pacelli

(Signature of JOSEPH G. PACELLI)
Notary Public, State of New York
No. 30-2992600
Qualified in Nassau County
Cert. filed with N. Y. Co.
Commission Expires March 30, 1969

My commission expires March 30, 19 69

⁷ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Internal Security Division, Department of Justice, Washington, D.C. 20530.)

Fomento is an instrumentality of the Chilean Government having been formed by Act of the Chilean Legislature in 1939. That law created two organizations; one dealing with the reconstruction of the zone devastated by the severe earthquake of 1938 and known as Corporacion de Reconstruccion y Auxilio, and the other, the Corporacion de Fomento de la Produccion.

Fomento's purpose, as its name indicates, is for the stimulation and development of production in Chile. Broadly speaking, its functions might be likened to those of various instrumentalities and boards of the Government of the United States; i. e., National Research Planning Board, the Reconstruction Finance Corporation, Tennessee Valley Authority, and Federal Housing Administration.

The New York Office of Fomento was opened in December, 1940 at 120 Broadway. From January 1947 to June 1960 it was located at 37 Wall Street, its present address being 80 Pine Street, New York City. Its functions include the following :

- a) The placing and confirming of orders with manufacturers and suppliers in the United States for the acquisition of machinery, equipment and other products for specific development projects in Chile;
- b) Application for and procurement of all necessary priorities and export licenses;
- c) Supervision of shipments;
- d) Payments for purchases and the ultimate financing thereof with the Export-Import Bank of the United States, the International Bank for Reconstruction and Development, and various American Suppliers;
- e) The servicing of installment notes as mentioned in the foregoing paragraph d) ;
- f) The technical and engineering study of all projects coming within the purpose and overall program of Fomento for the industrial development of Chile ;
- g) The arranging of missions of American experts to go to Chile for study and advice regarding the development of new industries ;
- h) The arranging of scholarships and periodic allowance payments to those Chilean studying in the United States.

- i) The furnishing of information to persons or organizations who manifest an interest in possible business ventures in Chile, such as the general climate in the country for private capital investment, pointing out possibilities for and Chile's interest in individuals or companies going business in Chile, if their capital, managerial experience and technology might lead to successful investment and accelerate Chile's economic growth. Data pertaining to the conditions for doing business in Chile are furnished where requested, such as general information on taxes, local labor availability and conditions, surveys of natural resources, and other similar general statistics.

We supplement the work of the Foreign Investment Committee of Fomento's principal office in Santiago with respect to application made to that committee by private businessmen who indicate an interest in making investments in Chile. Where appropriate, we also provide general information regarding the above matters through Fomento's direct contacts with business and financial leaders in U. S. with whom we have had business or financial relations during the 25 years our office has been established here. These activities are carried on strictly in the interest of economic development and do not entail political activities.

CORPORACION DE FOMENTO DE LA PRODUCCION

TRIAL BALANCE

NEW YORK OFFICE AS OF SEPTEMBER 30, 1968

ASSETS CASH

J.H.Schroder Account #1	195,840.46	
1st.National City Bank-Reg.Acct.	535,960.00	
1st.National City Bank-Salary Acct.	10,000.00	
Irving Trust Company-Reg.Acct.	1,262,730.21	
Manufacturers Hanover Trust Co.Reg.Acct.	668,268.35	
Marine Midland Grace Trust Co.N.Y.Reg.Acct.	135,635.07	
Chase Manhattan Bank-Regular Account	395,938.82	
Bank of America N.Y.Regular Account	364,719.16	
Bank of America San Francisco Reg. Account	11,908.65	
Bankers Trust Co.Regular Account	226,831.07	
1st Chicago Int'l.Banking Corp.	265,431.36	
The Philadelphia National Bank	<u>222,060.56</u>	4,305,329.71

DOLLAR

CHILEAN

ADVANCES RECEIVABLES

Note Chilean Trading Corp.	100,000.00	
Deposit American Air Lines	<u>425.00</u>	100,425.00

REIMBURSEMENT PENDING ACCOUNT

I.B.R.D. 346-CN	3,735.64	
I.B.R.D. 367-CN	12,319.53	
I.B.R.D. 431-CN	12,754.33	
AID LOAN/1676	<u>39,913.42</u>	68,724.93
B.I.D./14-SF		

95 .07

ACCOUNTS RECEIVABLE

/1370 Recursos Hidraulicos	8,632.67
/1490 S.E.A.M.	222,386.82
/1512 Depto. de Agricultura	62,103.39
/1515 IANSA	810,617.28
/1544 Marine Insurance	15,739.35
/1546 Carboniferas Lota & Schwager	3.60
/1582 C.M.P.C.	62.30
/1628 Inst.Inv.Geologicas	8,198.84
/1642 E.C.A.	1,286.05
/1649 Comité de Fomento	11,102.39
/1657 F.A.S.S.A.	77,988.03
/1664 Meat & Milk Processing	8,053.60
/1667 Petroquímica Chilena S.A.	35,439.94
/1672 Indap	140.90
/1673 Inaeap	8,698.57
/1675 Preinvestment Studies	6,505.06
/1676 Rural Electric Cooperative	12,008.18
/1677 Private Industrial Development	430.31
/1678 Poultry Industry Development	168.37
/1683 Fruit Plants	70.23
/1685 Cora	41,635.17
/1687 Sps.Fund for Preinvestment Studies	70,174.82
/1693 Comité Anifre	58,941.99
/1694 Cosaf	2,686,648.54
/1695 Sub-Gerencia Administrativa	12,547.15
/1696 Soc.Agrícola Cuyo Ltd.	19,240.01
/1698 Planta Lechera Coyhaique	10,744.28
/1699 Comité Aprov. E.Geotermica	61,853.53
/1709 Industria Agrícola y Madera FAMI S.A.	1,227.76
/1722 Small Industries & Crafts	5.71
/1755 Isla de Pasena	86.67
/1756 Matadero de Aves Santiago	22,772.14
/1757 Calulosa Arango S.A.	161.72
/1767 Instituto Coma Norte	4,890.98
/1761 Comité de Mataderos	14,179.53
/1763 Inauscoop	3.50
/1764 Soc.Forestal Pilpilco.	1,662.90
/1768 Instituto de Fomento Pesquero	3.80
/Corfo Bid 123 OC	205,139.95
/Corfo Bid 147-OC	57,537.74
/Corfo Convertible Dollars 123-OC	94,222.74
/Corfo Bid 60-SF	32,844.56
Suspense Account	21,443.56

ONY		
Corfo Miscellaneous	142,134.20	
Soc. Pasquera Guanaye S.A.	10,755.56	
Ind. Forestales S.A. (Mfr. Cr. Line)	1,141.81	4,061,686.30
Service Corfo FVCH Loan	1,750,000.00	
Service Corfo Manufacturers Loan	3,333,333.34	
Service Corfo Irving Trust Loan	4,000,000.00	
Service Corfo Marine Midland Loan	3,000,000.00	
Service Corfo Bk. of America Loan	2,700,000.00	
Service Corfo Bk. of America "Hotel Proj."	398,129.98	15,681,463.32

LIABILITIES

Santiago Contra Account		3,698,100.39
1st. National City Bank Notes-Adv. Acct.	1,750,000.00	
Manufacturers Hanover Trust Co. Corfo		
Notes Advance Account	3,333,333.34	
Marine Midland Grace Trust Co. Notes Adv. A/C	3,000,000.00	
Irving Trust Co. Notes Advance Acct.	4,000,000.00	
Bank of America N.Y. Notes Advance Acct.	3,598,129.98	15,681,463.32

DEFERRED CHARGES

New York Office Expenses Account		20,417.00
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ACCOUNTS PAYABLE

/1626 Depto. Tarapaca	46,639.36	
/1627 Depto. de Antofagasta	5,752.15	
/1641 Ministerio de Obras Públicas	3,009.30	
/1641-P Ministerio OO.PP.	59,991.30	
/1641-P Ministerio OO.PP.	56,791.88	
/1650 Fire Dept. of Chile	27,126.70	
/1661 Empresa Minera Aysen	121,661.67	
/1663 Livestock	40,434.78	
/1680 Codelco	28,923.68	
/1684 Instituto Forestal	70,030.70	
/1689 Inst. Inv. Recursos Naturales	63,722.49	
/1754 Cattle	177,663.02	
Suspense Credit Account	2,286,029.89	
Fondos del Cobre	24,024.92	
Corfo Manufacturers Advance Account	759,203.50	
Corfo Irving Trust Co. Advance Acct.	2,900,466.19	
Corfo Marine Midland Adv. A/C	1,600,867.90	
Corfo Bid 86/OC	4,103.21	
Corfo Bid 147 SF	127,000.57	
Corfo Bid 14 SF	18,500.00	
Repayment Sub Loans Bid 123/OC	90,000.00	
Agent's Commission Retained	34,900.11	
Acceptances Payable Corfo Esso	627,498.94	9,174,342.26
Acceptance made on behalf of Corfo Esso	627,498.94	

R.P.T.S.A. ACCOUNTS

/1637	253,866.43	
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ESAVI ACCOUNTS

/1638	334,974.38	
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ENTEL ACCOUNTS

Reimbursement Pending Acct. Bid 10 CD/CH	91,007.72	
/1647	1,025,221.61	
/1647-A	609,112.28	1,725,341.61

ENAP ACCOUNTS

Enap Regular	1,926,645.67	
Acceptance made on behalf of Enap	124,760.65	2,051,406.32
ES80		1,591,835.07
/1674-B		368,038.82
Acceptance Payable Enap		124,760.65
		2,084,624.54

ENDESA ACCOUNTS

Reimbursement Pending Acct. 244-CH-IE	2,138.20	
Reimbursement Pending Acct. 479-CH	263,082.16	
Freight Rebate "El Toro"	10.10	
Suspense Account	559.77	
/1553	310,324.32	
/1553-A	21,276.80	
/1553-B	10,404.02	
/1553-C	7,679.89	
/1553-D	2,897.73	
/1553-E	712.50	
/1553-F	7,449.98	

CONT.

/1553-G
/1553-H
/1585
/1669
/1697
/1690
Prepayment Acct.
Prepayment Financed
/1681
/1682 Carrier Sur
/1760

24,153.76
11,737.27
108,924.93
120.81
6,616.56
558.39
287,714.69 1,066,362.00

287,714.69

42,836.77

2,044.00

85,434.89 418,039.35

31,077,072.93

31,077,072.93

NOTES ISSUEDPAYMENT FINANCED BY SUPPLIERS

Cital/1567
E.P.T.S.A./1637
AMP/1644
Entel/1647
Comite de Fandos/1649
Fire Dept. of Chile/1650
Fishing Boat Equipment/1662
Endesa/1681
Soc. Agricola Corfo Ltd/1696
Planta Lechera Coyhaique/1698
Imp. of Cattle-Foreign/1759
Endesa/1760
Inasucop/1763
Corfo Misc.
Parina Chile
Enap

36,797,355.32

202,997.16

810,000.00

13,329,927.88

10,348,286.37

41,093.89

26,553.95

462,795.35

666,667.00

128,424.06

142,483.72

249,177.30

1,000,000.00

467,075.46

7,681,463.32

800,000.00

411,009.66

36,797,355.32

36,797,355.32

CONTINGENT LIABILITIESUnder Cr. lcs. & Div.

Fomento
Entel
Endesa
Enavi
Enap
Manufacturers Hanover Trust Co. L/C
First National City Bank L/C
Chase Manhattan Bank L/C
Bank of America L/C

28,406,093.05

2,510,460.00

1,882,662.39

11,310,493.31

52,735.22

12,360,225.43

27,918.90

150,000.00

23,126.09

88,459.51

28,406,093.05

28,406,093.05